



2021

Annual Report

A legacy of serving the public
procurement profession for
over 70 years.

nigp.org

NIGP Statement of Financial Position

JUNE 30, 2021 AND 2020

	2021	2020
Assets		
Cash and cash equivalents	\$863,085	\$414,339
Investments	\$5,045,655	\$4,248,251
Accounts receivable, net	\$429,461	\$516,976
Prepaid expenses and other assets	\$178,038	\$145,184
Inventory	\$18,934	\$26,147
Property and equipment, net	\$437,742	\$493,487
Total Assets	\$6,972,915	\$5,844,384
Liabilities and Net Assets		
Liabilities:		
Accounts payable and accrued expenses	\$889,098	\$857,735
Deferred revenue	\$1,752,694	\$1,390,724
Deferred rent	\$10,293	\$10,293
Note payable	\$320,982	\$233,441
Total Current Liabilities	\$2,973,067	\$2,492,193
Long Term Liabilities:		
Deferred rent, net of current portion	\$223,959	\$242,536
Note payable, net of current portion	\$204,261	\$291,802
Total Liabilities	\$3,401,287	\$3,026,53
Net assets:		
Unrestricted	\$3,571,628	\$2,801,426
Temporarily restricted	–	\$16,427
Total net assets	\$3,571,628	\$2,817,853
Total Liabilities and Net Assets	\$6,972,915	\$5,844,384

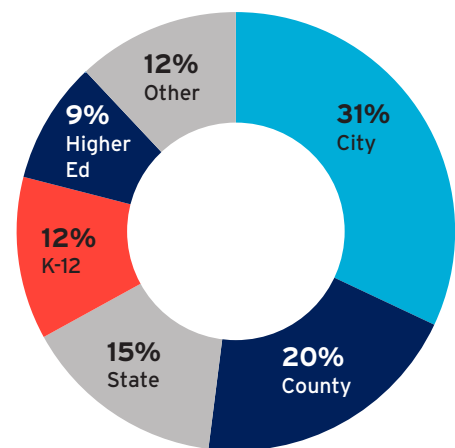
*NIGP's Form 990 is available upon request. Email executive @nigp.org.

Demographics

Agency Member Demographics

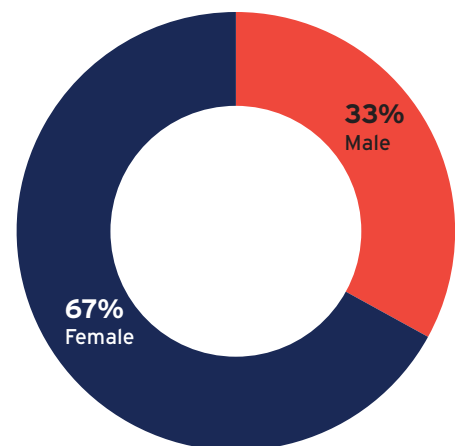
	TOTAL	Percentage of Membership
City	808	32%
County	505	20%
State	379	15%
K-12	303	12%
Higher Ed	227	9%
Other	303	12%

Total agencies 2,525



Individual Member Demographics

	TOTAL	Percentage of Membership
Total individuals	15,791	100%
Male	5,211	33%
Female	11,122	67%
Ethnicity		
Caucasian	10,422	66%
African American	2,684	17%
Hispanic/Latino	1,263	8%
Asian American	474	3%
Native American	158	1%
Other	790	5%



Reflections of FY21

- **Agency Advancement Award** - recognizes agencies who have excelled at implementing a procurement-related program or process improvement within their organization. Agencies big and small are encouraged to apply.
- **Chapter Affiliation Agreements** - establishes a framework which clarifies and reaffirms our continuing partnership and shared collective mission with our network of 70+ Chapters. Borrowing from association best practices, the agreement is comprised of two sections: Guiding Principles of Alliance and Operating Framework.
- **Chapter Outstanding Awards** - recognizes outstanding chapter practices with the intent of sharing knowledge about them with the rest of the organization. This new award is offered in four categories: Chapter Operations, Chapter Membership, Chapter Advocacy and Outreach, and Chapter Professional Development.
- **Chapter Performance Seals** - a 'standard' that chapters can strive to follow and advance the opportunities offered to their members. Once a chapter successfully meets the standard, a digital seal is issued which the chapter can prominently display to their membership on their website and social media outlets.
- **Diversity and Inclusion Award** - recognizes trailblazers like Ella H. Pierce, CPPO, FNIGP, C.P.M. who broke the barriers of inequality and discrimination in their professional career.
- **NIGP Brand Refreshed** - updated, modern color palette and NIGP logo that reflects our brand positioning "Elevating the profession, accelerating your performance." It's what we stand for that sets us apart.
- **NIGP Certified Procurement Professionals** - NIGP-CPP designation specifically targets mid to executive level procurement leaders in the public sector. NIGP-CPP is anchored in the Public Procurement Competency Framework, rooted in research and is the only certification that integrates with NIGP's Pathways program featuring competency development within 33 learning modules. Since the launch 551 NIGP-CPPs have been awarded.
- **NIGP Public Procurement Associate Designation** - is Pathways first designation which you automatically receive when you complete these Core Certificates: Foundations of Strategy & Policy; Foundations of Planning & Analysis; Foundations of Sourcing & Contracting. 59 designations have been issued to date.



Reflections of FY21 (Continued)

- **Pathways Core Certificates** - enables individuals to enhance workplace performance with more focused learning across an array of related competencies. You receive a Core Certificate once you complete a number of pre-bundled competencies and pass the assessment. 708 have been issued to date.
- **Pathways Specializations** - afford individuals the opportunity to demonstrate and differentiate their expertise and depth of knowledge in specialty areas of public procurement. 319 of these standalone certificates have been issued to date.
- **QPPD (replaces the OA4)** - Accreditation for Quality Public Procurement Departments (QPPD) is an online, streamlined, value-driven self-assessment for Procurement Departments. Once a Procurement Department has earned QPPD Accreditation, it's eligible and encouraged to apply for Pareto Accreditation.
- **Supplier Education, Certificates, Designations** - The goal of NIGP is to foster stronger relationships between suppliers and our members—relationships built on mutual understanding, trust and respect. To help achieve this, NIGP is launched two new supplier-focused educational offerings.
- **Virtual Forum** - Reconnect. Recharge. Remotely. This virtual experience is all about professional growth and well-being. 1,584 attendees engaged in stimulating conversations, exciting networking opportunities, virtual exhibit hall and enlightening procurement-focused sessions.
- **Website Reimagined** - we completely revamped our website for a whole new digital experience that's easier for members to find what they are looking for. This represents the start of a whole new chapter of the NIGP story as we reimagine public procurement learning and recognition.



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